

**Vision, Decision and Leadership Short Course**

Visions are based on business narratives that provide a coherent interpretation of the past pointing towards a direction for the future. This Vision, Decision and Leadership course from GNBI understands the emergence of business narratives with the aid of established decision theories from economics, sociology, group psychoanalysis, management and cognitive science.

**Overview**

Vision is the most essential ingredient of leadership. This Vision, Decision and Leadership course from GNBI illustrates how visions arise out of collective decision-making, naturally leading to socially accepted leadership.

**Learning objectives:**

* Understanding otherwise puzzling organizational decisions as manifestations of invariant patterns of human decision making;
* Understanding the reasons behind successful and unsuccessful business narratives;
* Understanding leadership as arising from the collective process of creating a vision for the future;
* Eradicating the idea that leading amounts to issuing orders that others will blindly execute;
* Suggesting tools for leading organizations where decision-making is distributed across multiple actors.

**Target Group**

This course is designed for all those in managerial positions, CEOs, Chief Operations Officers, Chief Finance Officer, Finance Managers, Accountants, Directors and Board Members from government, politicians , private sector, Banking sector, Mining and NGO sector

## **Programme Structure**

**This course covers the following topics:**

* + - * Alternative theories of collective decision-making from economics, sociology, group psychoanalysis, management and cognitive science: Rational decision-making, group and social pressures, instinct-based decision-making, bounded rationality.
* The Garbage Can Model of organizational choice. A computer-based simulation showing unexpected organizational outcomes of individual behaviour.
* Decision-making as coherence-seeking. Arranging available evidence into networks of causal relations in order to arrive at shared decisions.
* Visions and narratives. Constructing coherent interpretations of the past that provide orientation for the future. Positive and negative organizational narratives.
* Leadership based on a shared vision. Collective foundations of individual leadership. Leadership, organizational identity and pride.

Venue: Pretoria. South Africa

* **Upcoming Sessions**

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| **Workshop 1 Course dates** | **8 April 2019- 13 April 2019** |
| **Workshop 2 Course dates** | **10 June 2019- 15 June 2019** |
| **Workshop 3 Course dates** | **9 September 2019- 15 September 2019** |
| **Workshop 4 Course dates** | **11 November 2019- 16 November 2019** |
| **Price Per Person** | **$ 3050 includes pick up from Airport to and fro, pick up from lodge to and fro to the training Center** |
| **Accommodation** | **$720 per person for 12 days (This include bed and Breakfast and Dinner) vat Included** |
| **Total Including Accommodation** | **$ 3 770** |
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